

**UNDERGRADUATE PROGRAM CURRICULUM
MANAGEMENT – USP/ESALQ
2014**

Courses are sorted by recommended completion sequence		Credits			Hours	
Mandatory Courses		In class	Workload	Total	Total	Semester
LES0101	Introduction to Economics	4	0	4	60	1
LES0108	Fundamentals and General Theory of Administration	4	0	4	60	1
LES0126	Applied Mathematics I	4	0	4	60	1
LES0160	Financial Mathematics	2	0	2	30	1
LES0170	Introduction to Philosophy in Management	2	0	2	30	1
LES0190	Introduction to Psychology in Management	2	0	2	30	1
LES0195	Introduction to Sociology in Management	2	0	2	30	1
LES0202	Economics and Management of Agro-Industrial Production Systems	4	0	4	60	1
LES0665	Accounting and Financial Statement Analysis	4	0	4	60	1
First Semester - Total		28	0	28	420	
LES0130	Issues of Science History and Methodology <i>LES0170 - Introduction to Philosophy in Management</i>	2	0	2	30	2
LES0200	Social Accounting <i>LES0101 - Introduction to Economics</i>	4	0	4	60	2
LES0208	Marketing I <i>LES0108 - Fundamentals and General Theory of Administration</i>	4	0	4	60	2
LES0226	Applied Mathematics II <i>LES0126 - Applied Mathematics I</i>	4	0	4	60	2
LES0227	Organizational Behavior <i>LES0108 - Fundamentals and General Theory of Administration</i>	2	0	2	30	2
LES0228	Ethics and Politics <i>LES0170 - Introduction to Philosophy in Management</i>	2	0	2	30	2
LES0268	Institutions of Law <i>LES0170 - Introduction to Philosophy in Management</i>	2	0	2	30	2
LES0700	Technology and Information Systems	4	1	5	90	2
LES0765	Cost Accounting <i>LES0665 - Accounting and Financial Statement Analysis</i>	2	0	2	30	2
Second Semester - Total		26	1	27	420	
LES0317	Applied Statistics I <i>LES0226 - Applied Mathematics II</i>	4	0	4	60	3
LES0318	Marketing II <i>LES0208 - Marketing I</i>	4	0	4	60	3
LES0320	Labor Law <i>LES0268 - Institutions of Law</i>	2	0	2	30	3
LES0328	Organizational Structure <i>LES0227 - Organizational Behavior</i>	2	0	2	30	3
LES0456	Microeconomic Theory I <i>LES0101 - Introduction to Economics</i> <i>LES0226 - Applied Mathematics II</i>	4	0	4	60	3
LES0556	Macroeconomic Theory I <i>LES0200 - Social Accounting</i> <i>LES0226 - Applied Mathematics II</i>	4	0	4	60	3
LES0668	Financial Administration <i>LES0160 - Financial Mathematics</i> <i>LES0665 - Accounting and Financial Statement Analysis</i>	4	0	4	60	3
LES0706	Production Administration and Control <i>LES0108 - Fundamentals and General Theory of Administration</i> <i>LES0665 - Accounting and Financial Statement Analysis</i>	4	0	4	60	3
Third Semester - Total		28	0	28	420	

LES0237	Society, Culture and Nature <i>LES0170 - Introduction to Philosophy in Management</i> <i>LES0190 - Introduction to Psychology in Management</i> <i>LES0195 - Introduction to Sociology in Management</i>	4	1	5	90	4
LES0346	Tax Law <i>LES0268 - Institutions of Law</i>	2	0	2	30	4
LES0352	Operational Research I <i>LES0226 - Applied Mathematics II</i>	4	0	4	60	4
LES0407	Applied Statistics II <i>LES0317 - Applied Statistics I</i>	4	1	5	90	4
LES0443	People Management <i>LES0108 - Fundamentals and General Theory of Administration</i> <i>LES0320 - Labor Law</i>	4	0	4	60	4
LES0718	Financial Administration II <i>LES0668 - Financial Administration</i>	4	0	4	60	4
LES0775	Analysis and Development of Projects <i>LES0668 - Financial Administration</i>	2	0	2	30	4
Fourth Semester - Total		24	2	26	420	
LES0385	Commercial Law <i>LES0268 - Institutions of Law</i>	2	0	2	30	5
LES0465	Operational Research II <i>LES0352 - Operational Research I</i>	4	0	4	60	5
LES0615	Supervised Internship in Economics, Administration, Human Sciences and Extension I <i>LES0101 - Introduction to Economics</i>	1	3	4	105	5
LES0101	Introduction to Economics	4	0	4	60	5
LES0750	Information Systems Development <i>LES0700 - Technology and Information Systems</i>	2	0	2	30	5
LES0760	Logistics and Supply Chain Management <i>LES0352 - Operational Research I</i> <i>LES0706 - Production Administration and Control</i>	4	0	4	60	5
LES0773	Applied Statistics III <i>LES0407 - Applied Statistics II</i>	4	0	4	60	5
LES0778	Quality Management I <i>LES0407 - Applied Statistics II</i>	2	0	2	30	5
LES0800	Business Budget <i>LES0765 - Cost Accounting</i>	2	0	2	30	5
Fifth Semester - Total		21	3	24	405	
LES0370	Entrepreneurial Formation: Innovation and New Business Creation <i>LES0318 - Marketing II</i> <i>LES0328 - Organizational Structure</i> <i>LES0668 - Financial Administration</i>	4	1	5	90	6
LES0470	Capital Markets <i>LES0718 - Financial Administration II</i>	2	1	3	60	6
LES0580	Economics of Organizations <i>LES0456 - Microeconomic Theory I</i>	4	0	4	60	6
LES0635	Supervised Internship on Economics, Administration, Human Sciences and Extension II <i>LES0615 - Supervised Internship in Economics, Administration, Human Sciences and Extension I</i>	1	3	4	105	6
Sixth Semester - Total		13	4	17	315	
LES0684	Decision Analysis and Risk Management <i>LES0407 - Applied Statistics II</i> <i>LES0465 - Operational Research II</i>	4	1	5	90	7
LES0777*	Final Report I <i>LES0130 - Issues of Science History and Methodology</i>	2	6	8	210	7
Seventh Semester - Total		6	7	13	300	
LES0888	Final Report II <i>LES0777 - Final Report I</i>	2	6	8	210	8
Eighth Semester - Total		2	6	8	210	
Grand Total		148	23	171	2910	

Courses in italics are prerequisites to courses displayed above them

***Note:** students must have completed 2,400h of mandatory courses before enrolling in LES0777 - Final Report I.

Ideal duration: 8 semesters

Minimum duration: 8 semesters

Maximum duration: 12 semesters

Total credits required for program completion: 190